

## our footprint



Financial Information for the Quarter and Nine Months ended September 30, 2015

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#### **COMPANY INFORMATION**

**Board of Directors** Khalid Siraj Subhani - Chairman

Jahangir Piracha - Chief Executive Officer

Aliya Yusuf Javed Akbar Ruhail Mohammad Shabbir Hashmi Shahid Hamid Pracha

Vagar Zakaria

**Board Audit Committee** Aliya Yusuf - Chairperson

Shabbir Hashmi Shahid Hamid Pracha

**Company Secretary** Faryal Mazhar Habib

**Chief Financial Officer** Faroog Barkat Ali

Corporate Audit Manager Jaseem Ahmed Khan

Bankers / Development Finance Institution (DFI) Allied Bank Ltd. Bank Alfalah Ltd. Bank Al-Habib Ltd. Burj Bank Ltd. Faysal Bank Ltd.

Habibsons Bank Ltd. London National Bank of Pakistan

NIB Bank Ltd

Pak Kuwait Investment Company (Pvt) Ltd.

Soneri Bank Ltd. The Bank of Punjab

**Auditors** A.F. Ferguson & Co. Chartered Accountants

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Plant Engro Powergen Qadirpur Plant Site
Deh Belo Sanghari Taluka, District Ghotki

**Share Registrar** FAMCO Associates (Private) Limited

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# engro powergen qadirpur

DIRECTORS' REVIEW AND CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2015

### ENGRO POWERGEN QADIRPUR LIMITED DIRECTORS' REVIEW TO THE SHAREHOLDERS ON UNAUDITED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2015

The Directors of Engro Powergen Qadirpur Limited (EPQL) are pleased to present the unaudited financial information and a review of the Company's performance for the nine months ended September 30, 2015.

### **Market Review**

The power sector of Pakistan is primarily operated through the National Transmission and Dispatch Company (NTDC) which is responsible for electricity distribution across Pakistan except for Karachi which is supplied by K-Electric Limited.

Pakistan faces chronic electricity shortage due to demand growth, limited addition in generation capacity, high transmission & distribution losses and the persistent issue of circular debt. The current demand-supply deficit is around 5,000 MW at peak demand levels.

The Government of Pakistan (GoP) is undertaking various initiatives to resolve power crisis in the Country. Liquefied Natural Gas (LNG) based power generating projects are among some of the initiatives being under taken by the GoP. However, low cost power producers including EPQL are expected to remain on high priority list of the power purchaser.

### Safety and Operational Performance

The Company maintained its high level of commitment towards HSE (Health, Safety & Environment) standards. The Total Recordable Injury Rate (TRIR) for the period remained zero.

During nine months of 2015 the Plant demonstrated a billable availability factor of 99.6%. It dispatched a total Net Electrical Output (NEO) of 1,023 GwH to the national grid with a load factor of 73.9% compared to 93.6% inthe same period last year, showing a decline of 20%. The decline in load factor was primarily on account of a scheduled outage of 33 days of Plant conducted in April / May 2015 and annual turn around of Qadirpur gas processing facility of 8 days in July / August 2015. During the scheduled outage of Plant, major inspection activity was also carried out which is done after every six years of Plant operations. Both these outages were billable to the power purchaser.

### **Financial Performance**

Despite lower net electrical output in nine months of 2015, sales revenue for the period was PKR 9,921 Mn compared to PKR 9,262 Mn in the same period last year. Gross profit for the period stood at PKR 1,836 Mn as compared to PKR 2,056 Mn in the same period last year. The decline was mainly due to planned outages and lower demand due to grid issues.

Finance cost was lower than last year due to improvement in working capital position, lower cost of running finance, and savings in interest charges due to timely payments to the fuel supplier. The variation in other income and other expenses versus last year represents impact of provision and reversal on account of insurance claim settlement in 2014.

Overdue receivable from PEPCO stood at PKR 1,590 Mn as on September 30, 2015 vs PKR1,210 Mn as on December 31, 2014. Similarly over due payable to SNGPL on September 30, 2015 was PKR 757 Mn vs PKR 232 Mn as on December 31, 2014.

The Company earned a net profit of PKR 1,398 Mn in nine months 2015 as compared to PKR 1,553 Mn for the same period last year. Earnings per share is of PKR 4.32 for nine months in 2015 as compared to PKR 4.80 in the same period last year.

### Near term Outlook

Despite the Country's natural gas crisis, Qadirpur Power Plant is expected to continue receiving unhindered fuel supply. This is because the Plant runs on permeate gas which is a non-pipeline quality gas and is likely to remain available in the next few years. Further more, the Plant is expected to maintain a high dispatch rate due to its higher rank in PEPCO's merit order.

Khalid Siraj Subhani Chairman

Karachi: October 16, 2015

Jahangir Piracha
Chief Executive Officer



| CONDENSED INTERIM BALANCE SHEET AS AT SEPTEMBER 30, 2015  |      | Unaudited<br>September 30,<br>2015                                      | Audited<br>December 31,<br>2014                                     |
|---|------|---|---|
| ASSETS  | Note | Rup   | ees ———   |
| Non-current assets  |      |   |   |
| Property, plant and equipment<br>Intangible assets<br>Long term deposits<br>Long term loans and advances  | 4    | 14,262,926<br>79,690<br>2,491<br>37,477                                 | 14,217,020<br>81,585<br>2,491<br>28,214                             |
| Current assets  |      | 14,382,584  | 14,329,310  |
| Inventories Stores and spares Trade debts Short term investments Loans, advances, deposits, prepayments and other receivables Taxes recoverable Derivative financial instrument     | 5    | 382,085<br>435,623<br>2,964,806<br>50,000<br>1,643,408<br>54,110<br>666 | 383,460<br>386,426<br>2,192,805<br>56,000<br>1,628,013<br>49,915    |
| Balances with banks   | 6    | 409,162   | 2,701   |
|   |      | 5,939,860   | 4,699,320   |
| TOTAL ASSETS  |      | 20,322,444  | 19,028,630  |
| EQUITY AND LIABILITIES  |      |   |   |
| Equity  |      |   |   |
| Share capital Share premium Maintenance reserve Hedging reserve Unappropriated profit Remeasurement of retirement benefit obligation - Actuarial gain                               |      | 3,238,000<br>80,777<br>227,182<br>(56,150)<br>3,602,094<br>645          | 3,238,000<br>80,777<br>227,182<br>(50,109)<br>3,013,096<br>373      |
| Total equity  |      | 7,092,548   | 6,509,319   |
| LIABILITIES   |      |   |   |
| Non-current liability   |      |   |   |
| Borrowings  |      | 7,207,415   | 7,713,518   |
| Current liabilities   |      |   |   |
| Creditors, accrued and other liabilities Accrued interest / mark-up Current portion of long term borrowings Short term borrowings Retirement and other service benefits obligations |      | 2,123,377<br>135,350<br>1,578,215<br>2,183,504<br>2,035<br>6,022,481    | 1,355,368<br>27,149<br>1,459,451<br>1,961,029<br>2,796<br>4,805,793 |
| Total Liabilities   |      | <del></del>   |   |
| Total Liabilities Contingencies and Commitments   | 7    | 13,229,896  | 12,519,311  |
| TOTAL EQUITY AND LIABILITIES  | ,    | 20,322,444  | 19,028,630  |
|   |      |   | .0,020,000  |

The annexed notes from 1 to 16 form an integral part of this condensed interim financial information.

Khalid Siraj Subhani

Chairman

Jahangir Piracha Chief Executive Officer

**ENGRO POWERGEN QADIRPUR LIMITED** 

### ENGRO POWERGEN QADIRPUR LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2015

|   |      | Three months ended    |                       | Nine months ended     |                       |  |
|---|------|-----------------------|-----------------------|-----------------------|-----------------------|--|
|   |      | September<br>30, 2015 | September<br>30, 2014 | September<br>30, 2015 | September<br>30, 2014 |  |
|   | Note | -                     | ———Ru <sub>l</sub>    | oees —                |                       |  |
| Sales   | 8    | 3,239,852             | 2,745,730             | 9,920,947             | 9,261,851             |  |
| Cost of sales   |      | (2,634,059)           | (2,138,292)           | (8,084,867)           | (7,206,235)           |  |
| Gross profit  |      | 605,793               | 607,438               | 1,836,080             | 2,055,616             |  |
| Administrative expenses                                       |      | (47,985)              | (33,500)              | (122,947)             | (111,560)             |  |
| Other expenses  |      | (656)                 | -                     | (2,090)               | (105,639)             |  |
| Other income  |      | -                     | 776                   | 1,314                 | 157,455               |  |
| Profit from operations  |      | 557,152               | 574,714               | 1,712,357             | 1,995,872             |  |
| Finance cost  |      | (109,248)             | (109,698)             | (313,850)             | (442,939)             |  |
| Workers' profits participation fund and Workers' welfare fund | 9    | -                     | -                     | -                     | -                     |  |
| Profit before taxation  |      | 447,904               | 465,016               | 1,398,507             | 1,552,933             |  |
| Taxation  |      | (1)                   | (6)                   | (9)                   | (46)                  |  |
| Profit for the period   |      | 447,903               | 465,010               | 1,398,498             | 1,552,887             |  |
| Earnings per share - basic and diluted                        | 10   | 1.38                  | 1.44                  | 4.32                  | 4.80                  |  |

The annexed notes from 1 to 16 form an integral part of this condensed interim financial information.

Khalid Siraj Subhani Chairman **Jahangir Piracha** Chief Executive Officer

Juh-gi Pinach

### ENGRO POWERGEN QADIRPUR LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2015

|   | Three months ended    |                       | Nine mon              | ths ended             |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
|   | September<br>30, 2015 | September<br>30, 2014 | September<br>30, 2015 | September<br>30, 2014 |
|   |                       | Rup                   | ees ———               |                       |
| Profit for the period   | 447,903               | 465,010               | 1,398,498             | 1,552,887             |
| Other comprehensive income / (loss) :                             |                       |                       |                       |                       |
| Items that may be reclassified subsequently to profit or loss:    |                       |                       |                       |                       |
| - Hedging reserve - gain / (loss) for the period                  | 666                   | 4,556                 | (8,131)               | (33,818)              |
| - Less: Transfers to profit or loss                               | 656                   | 284                   | 2,090                 | 1,186                 |
|   | 1,322                 | 4,840                 | (6,041)               | (32,632)              |
| Items that will not be reclassified to profit or loss:            |                       |                       |                       |                       |
| - Remeasurement of retirement benefit obligation - Actuarial gain | 272                   | -                     | 272                   | 362                   |
| Total comprehensive income for the period                         | 449,497               | 469,850               | 1,392,729             | 1,520,617             |

The annexed notes from 1 to 16 form an integral part of this condensed interim financial information.

Khalid Siraj Subhani Chairman **Jahangir Piracha** Chief Executive Officer

Juh-gi Pinach

### ENGRO POWERGEN QADIRPUR LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2015

|  |                  |                  | Res                         | serves                        |                    |  |            |
|--|------------------|------------------|-----------------------------|-------------------------------|--------------------|--|------------|
|  |                  | —— Car           | oital ——                    |                               | - Revenue          |  |            |
|  | Share<br>capital | Share<br>premium | Mainte-<br>nance<br>reserve | Unappr-<br>opriated<br>profit | Hedging<br>reserve | Remeasur-<br>ement of<br>retirement<br>benefit obligation<br>Acturial gain | Total<br>- |
| Balance as at January 1, 2014 (Audited)  | 3,238,000        | 80,777           | 227,182                     | 1,976,627                     | -                  | 723  | 5,523,309  |
| Total comprehensive income for the nine months ended September 30, 2014            | -                | -                | -                           | 1,552,887                     | (32,632)           | 362  | 1,520,617  |
| Transactions with owners   |                  |                  |                             |                               |                    |  |            |
| 1st Interim dividend for the year ended<br>Decemeber 31, 2014 @ Rs. 1.54 per share | -                | -                | -                           | (498,652)                     | -                  | -  | (498,652)  |
| Balance as at September 30, 2014 (Unaudited)                                       | 3,238,000        | 80,777           | 227,182                     | 3,030,862                     | (32,632)           | 1,085  | 6,545,274  |
| Total comprehensive income for the three months ended December 31, 2014            | -                | -                | -                           | 467,934                       | (17,477)           | (712)  | 449,745    |
| Transactions with owners   |                  |                  |                             |                               |                    |  |            |
| 2nd Interim dividend for the year ended<br>Decemeber 31, 2014 @ Rs. 1.50 per share | -                | -                | -                           | (485,700)                     | -                  | -  | (485,700)  |
| Balance as at December 31, 2014 (Audited)  | 3,238,000        | 80,777           | 227,182                     | 3,013,096                     | (50,109)           | 373  | 6,509,319  |
| Total comprehensive income for the nine months ended September 30, 2015            | -                | -                | -                           | 1,398,498                     | (6,041)            | 272  | 1,392,729  |
| Transactions with owners   |                  |                  |                             |                               |                    |  |            |
| 1st interim dividend for the year ending<br>December 31, 2015 @ Rs. 1.50 per share | -                | -                | -                           | (485,700)                     | -                  | -  | (485,700)  |
| 2nd interim dividend for the year ending<br>December 31, 2015 @ Rs. 1.00 per share | -                | -                | -                           | (323,800)                     | =                  | -  | (323,800)  |
| Balance as at September 30, 2015 (Unaudited)                                       | 3,238,000        | 80,777           | 227,182                     | 3,602,094                     | (56,150)           | 645  | 7,092,548  |

The annexed notes from 1 to 16 form an integral part of this condensed interim financial information.

Khalid Siraj Subhani Chairman

Jahangir Piracha
Chief Executive Officer

Juhagi Pinache

### **ENGRO POWERGEN QADIRPUR LIMITED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED)** FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2015

|  |      | Nine months<br>ended<br>September<br>30, 2015                 | Nine months<br>ended<br>September<br>30, 2014                   |
|--|------|---|---|
| CASH FLOWS FROM OPERATING ACTIVITIES   | Note | Ru  | pees ———  |
| Cash generated from operations Taxes paid Long term loans and advances - net   | 11   | 2,229,621<br>(4,204)<br>(9,263)                               | 1,326,468<br>(3,990)<br>(5,571)                                 |
| Net cash generated from operating activities   |      | 2,216,154   | 1,316,907   |
| CASH FLOWS FROM INVESTING ACTIVITIES   |      |   |   |
| Purchase of property, plant and equipment - net Sale proceeds from disposal of property, plant and equipment Purchase of intangible assets Investments made during the period Proceeds from encashment of short term investments |      | (254,425)<br>6,699<br>(2,711)                                 | (141,881)<br>2,169<br>(201)<br>(950,000)<br>962,426             |
| Net cash utilised in investing activities  |      | (250,437)   | (127,487)   |
| CASH FLOWS FROM FINANCING ACTIVITIES   |      |   |   |
| Repayment of long term borrowings Finance cost paid Dividends paid Net cash utilised in financing activities Net increase / (decrease) in cash and cash equivalents  |      | (731,328)<br>(246,903)<br>(809,500)<br>(1,787,731)<br>177,986 | (680,931)<br>(303,924)<br>(498,652)<br>(1,483,507)<br>(294,087) |
| Cash and cash equivalents at beginning of the period   |      | (1,902,328)   | (664,795)   |
| Cash and cash equivalents at end of the period   | 12   | (1,724,342)   | (958,882)   |

The annexed notes from 1 to 16 form an integral part of this condensed interim financial information.

Khalid Siraj Subhani Chairman

Juh-gi Pinach Jahangir Piracha Chief Executive Officer



### ENGRO POWERGEN QADIRPUR LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2015

#### 1. LEGAL STATUS AND OPERATIONS

- 1.1 The Company was incorporated in Pakistan, as an unlisted public company, on February 28, 2006 under the Companies Ordinance, 1984. Subsequently, the Company was formally listed on the Karachi and Islamabad stock exchanges of Pakistan. The Company is a subsidiary of Engro Powergen Limited which in turn is a wholly owned subsidiary of Engro Corporation Limited. The Company's registered office is located at 4th floor, Harbour Front Building, Plot Number HC-3, Block 4, Scheme Number 5, Clifton, Karachi.
- 1.2 The Company was established with the primary objective to undertake the business of power generation and sale. The Company has a 217.3 MW combine cycle power plant and commenced commercial operations on March 27, 2010. The electricity generated is transmitted to the National Transmission and Despatch Company (NTDC) under the Power Purchase Agreement (PPA) dated October 26, 2007. This agreement is for a period of 25 years.

### 2. BASIS OF PREPARATION

This condensed interim financial information is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In case where requirements differ, the provisions of or directives issued under the Ordinance have been followed. This condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2014.

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

During preparation of this condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty are the same as those that apply to the annual financial statements for the year ended December 31, 2014.

### 3. ACCOUNTING POLICIES

- 3.1 The accounting policies applied and the methods of computation adopted in the preparation of this condensed interim financial information are consistent with those applied in the preparation of the annual financial statements for the year ended December 31, 2014.
- 3.2 There are certain new International Financial Reporting Standards (standards), amendments to published standards and interpretations that are mandatory for the financial year beginning on January 1, 2015. These are considered not to be relevant or to have any significant effect on the Company's financial reporting and operations and are, therefore, not disclosed in this condensed interim financial information.
- 3.3 Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual profit or loss.

|                                | Unaudited<br>September 30,<br>2015<br>————— Bu | Audited December 31, 2014 |
|--------------------------------|--|---------------------------|
| 4. PROPERTY, PLANT AND EQUIPME |  |                           |
| Operating assets, at net book  |  |                           |
| value (notes 4.1 & 4.2)        | 13,088,228                                     | 13,132,059                |
| Capital work-in-progress       | 100,076  | 63,510                    |
| Capital spares                 | 1,074,622                                      | 1,021,451                 |
|                                | 14,262,926                                     | 14,217,020                |
|                                |  |                           |

4.1 Additions to operating assets during the period / year were as follows:

|  | Unaudited<br>September 30,<br>2015<br>——— Rupe | Audited December 31, 2014 ees |
|--|--|-------------------------------|
| Plant & machinery - including capitalization |  |                               |
| of exchange loss / (gain)                    | 454,643  | (375,104)                     |
| Buildings and civil works                    | 6,083  | 2,222                         |
| Furniture, fixtures and equipments           | 5,520  | 2,908                         |
|  | 466,246  | (369,974)                     |

4.2 During the period, assets costing Rs. 15,589 (December 31, 2014: Rs. 14,084), having net book value of Rs. 5,663 (December 31, 2014: Rs. 3,073) were disposed-off for Rs. 6,699 (December 31, 2014: Rs. 7,195).

|    |                       | Unaudited September 30, 2015 Rupees | Audited December 31, 2014 |
|----|-----------------------|-------------------------------------|---------------------------|
| 5. | TRADE DEBTS - Secured |                                     |                           |
|    | Considered good       | 2,964,806                           | 2,192,805                 |

- 5.1 Trade debts, including delayed payment charges, are secured by a guarantee from the Government of Pakistan under the Implementation Agreement and as such are considered good.
- 5.2 Trade debts include:
  - Rs. 2,403,803 (December 31, 2014: Rs. 1,866,538) which are neither past due nor impaired; and
  - Rs. 561,003 (December 31, 2014: Rs. 326,267) which are overdue but not impaired. The overdue receivables carry mark-up at the rate of KIBOR plus 4.5% per annum. These receivables are overdue by upto 3 months.

|    |                     | Unaudited<br>September 30,<br>2015<br>———— Rupe | Audited December 31, 2014 |
|----|---------------------|---|---------------------------|
| 6. | BALANCES WITH BANKS |   |                           |
|    | Deposit accounts:   |   |                           |
|    | - Foreign currency  | 2,799   | 2,701                     |
|    | - Local currency    | 406,363   |                           |
|    |                     | <u>409,162</u>                                  | 2,701                     |

- 6.1 Foreign currency deposits carry return at the rate of 0.1% (December 31, 2014: 0.2%) per annum.
- 6.2 Local currency deposits carry return at the rate of 5% (December 31, 2014: 7.25%) per annum.



|     |   | Unaudited September 30, 2015 Rupee | Audited<br>December 31,<br>2014 |
|-----|---|------------------------------------|---------------------------------|
| 7.  | CONTINGENCIES AND COMMITMENTS   |                                    |                                 |
| 7.1 | Contingent liabilities - Guarantees in favour of SNGPL in accordance with the terms of Gas Supply Agreement (GSA) | 2,496,126                          | 2,496,126                       |
| 7.2 | Commitments in respect of :   |                                    |                                 |
|     | - letter of credit in favour of Company's senior lenders - others   | 837,454<br>57,943<br>895,397       | 806,972<br>121,928<br>928,900   |

|    |  | Three months ended    |                       | Nine months ended     |                       |
|----|--|-----------------------|-----------------------|-----------------------|-----------------------|
|    |  | September<br>30, 2015 | September<br>30, 2014 | September<br>30, 2015 | September<br>30, 2014 |
|    |  |                       | Ru                    | pees ———              |                       |
| 8. | SALES  |                       |                       |                       |                       |
|    | Capacity purchase price  | 869,974               | 832,428               | 2,565,565             | 2,515,474             |
|    | Energy purchase price  | 2,369,878             | 1,913,302             | 7,355,382             | 6,746,377             |
|    |  | 3,239,852             | 2,745,730             | 9,920,947             | 9,261,851             |
| 9. | WORKERS' PROFITS PARTICIPATION<br>FUND AND WORKERS' WELFARE FUND |                       |                       |                       |                       |
|    | Provision for  |                       |                       |                       |                       |
|    | - Workers' profits participation fund                            | 22,395                | 23,251                | 69,925                | 77,647                |
|    | - Workers' welfare fund  | 8,958_                | 9,301                 | 27,970_               | 31,059                |
|    |  | 31,353                | 32,552                | 97,895                | 108,706               |
|    | Less:  | (0.1.050)             | (00 ==0)              | (0= 00=)              | (                     |
|    | Recoverable from NTDC  | (31,353)              | (32,552)              | (97,895)              | (108,706)             |
|    |  |                       |                       |                       |                       |
|    |  |                       |                       |                       |                       |

9.1 The Company is required to pay / contribute 5% of its profit to the Workers' profits participation fund and 2% of its profit to the Workers' welfare fund. However, such payment does not affect the Company's overall profitability as these are recoverable from NTDC as pass through items under the terms of the Power Purchase Agreement (PPA). The Company is currently contesting the applicability of Workers' welfare fund on its income at the Sindh High Court and Appellate Tribunal Inland Revenue.



### 10. EARNINGS PER SHARE

There is no dilutive effect on the basic earnings per share of the Company, which is based on:

|      |  | Three months ended    |                       | Nine months ended     |                              |
|------|--|-----------------------|-----------------------|-----------------------|------------------------------|
|      |  | September<br>30, 2015 | September<br>30, 2014 | September<br>30, 2015 | September 30, 2014           |
|      |  |                       | Rup                   |                       |                              |
|      | Profit for the period  | 447,903               | 465,010               | 1,398,498             | 1,552,887                    |
|      |  |                       | ——— Number            | of shares ——          |                              |
|      | Weighted average number of ordinary  |                       |                       |                       |                              |
|      | shares (In thousand)   | 323,800               | 323,800               | 323,800               | 323,800                      |
|      |  |                       | Rup                   | ees —                 |                              |
|      | Earnings per share - basic and diluted   | 1.38                  | 1.44                  | 4.32                  | 4.80                         |
|      |  |                       |                       | Nine months           | ended                        |
|      |  |                       | Septem                | nber 30,              | September 30,                |
|      |  |                       | 20                    | 15<br>——— Rupees      | 2014                         |
| 11.  | CASH GENERATED FROM OPERATIONS   |                       |                       | ·                     |                              |
|      | Profit before taxation   |                       | 1,39                  | 8,507                 | 1,552,933                    |
|      | Adjustment for non-cash charges and other items:   |                       |                       |                       |                              |
|      | - Depreciation and amortization - Reclassification of cash flow hedge to profit or loss  | 8                     |                       | 2,654<br>2,090        | 530,855<br>1,186             |
|      | <ul><li>Gain on redemption of investments</li><li>Gain on disposal of property, plant and equipment</li><li>Finance cost</li></ul> |                       | ,                     | (1,036)<br>(5,104     | (12,426)<br>(912)<br>425,083 |
|      | Working capital changes (note 11.1)  |                       |                       | 67,698)<br>29,621     | (1,170,251)                  |
| 11.1 | Working capital changes  |                       |                       |                       |                              |
|      | Decrease / (Increase) in current assets:   |                       |                       |                       |                              |
|      | Inventory and stores & spares - net<br>Trade debts   |                       | ,                     | 7,822)<br>(2,001)     | (27,338)<br>(1,645,885)      |
|      | Loans, advances, deposits, prepayments and other receivables - net   |                       |                       | 5,395)<br>35,218)     | 405,679 (1,267,544)          |
|      | (Decrease) / Increase in current liabilities:  |                       | (00                   | 55,210)               | (1,207,044)                  |
|      | Creditors, accrued expenses and other liabilities<br>Retirement and other service benefits   |                       | 76                    | 68,009<br>(489)       | 97,293<br>-                  |
|      |  |                       | (6                    | 57,698)               | (1,170,251)                  |

Nine months ended

|     |                           | Nine mon              | Nine months ended     |  |  |
|-----|---------------------------|-----------------------|-----------------------|--|--|
|     |                           | September 30,<br>2015 | September 30,<br>2014 |  |  |
| 12. | CASH AND CASH EQUIVALENTS | Rupees                |                       |  |  |
|     | Balances with banks       | 409,162               | 177,946               |  |  |
|     | Short term investments    | 50,000                | 56,000                |  |  |
|     | Short term borrowings     | (2,183,504)           | (1,192,828)           |  |  |
|     |                           | (1,724,342)           | (958,882)             |  |  |

### 13. FINANCIAL MANAGEMENT AND FINANCIAL INSTRUMENTS

#### 13.1 Financial risk factors

The Company's activities expose it to a variety of financial risks, market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk.

There have been no changes in the risk management policies during the period, consequently this condensed interim financial information does not include all the financial risk management information and disclosures required in the annual financial statements.

### 13.2 Fair value estimation

The carrying value of all financial assets and liabilities reflected in this condensed interim financial information approximate their fair values.

### 14. TRANSACTIONS WITH RELATED PARTIES

Details of transactions with related parties during the period, other than those which have been disclosed elsewhere in this condensed interim financial information, are as follows:

|                           | _                                       | - Milic Months chaca  |                                 |
|---------------------------|---|-----------------------|---------------------------------|
|                           | · · · · · · · · · · · · · · · · · · ·   | September 30,<br>2015 | September 30,<br>2014<br>Rupees |
| Nature of relationship    | Nature of transactions                  |                       | . Tupooc                        |
| Holding Company           | Purchase of services                    | 47,525                | 46,528                          |
|                           | Services rendered                       | 56,004                | 46,547                          |
|                           | Contribution for staff retirement benef | fits 41,873           | 26,642                          |
|                           | Payment of dividend                     | 557,625               | 468,160                         |
|                           | Contribution for Corporate Social       |                       |                                 |
|                           | Responsibility (CSR) activities         | 5,860                 | 5,040                           |
| Associated undertakings   | Purchase of services                    | 40,946                | 43,074                          |
|                           | Services rendered                       | 20,935                | 9,451                           |
|                           | Contribution for CSR activities         | 4,000                 | 3,500                           |
| Key management            |   |                       |                                 |
| personnel                 | Managerial remuneration                 | 55,423                | 48,401                          |
| •                         | Retirement benefit schemes              | 4,347                 | 3,823                           |
|                           | Other benefits                          | -                     | 4,363                           |
| Staff retirement benefits |   |                       |                                 |
| - Gratuity Fund           | Contribution                            | 2,237                 | 1,917                           |



### 15. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet has been compared with the balances of annual financial statements of preceding financial year, whereas the condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been compared with the balances of comparable period of immediately preceding financial year.

### 16. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorised for issue on October 16, 2015 by the Board of Directors of the Company.

Khalid Siraj Subhani Chairman

Jahangir Piracha Chief Executive Officer

Juhagi Pinache

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